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# The Role of Emotional Intelligence in Accounting Education: Implications for Professional Success

<sup>1</sup>Hisham Noori Hussain Al-Hashimy, <sup>2</sup>Yao Jinfang, <sup>3</sup>Waleed Noori Hussein

 $^{\rm 1}$  College of Computer Science and Information Technology, University of Basrah, Iraq  $^{\rm 2}$  Zhengzhou Sias University

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Abstract: Within this essay, we will investigate how assisting students in developing their emotional intelligence might help them achieve success in their chosen jobs as accountants. Even though emotional intelligence plays a significant role in developing positive relationships and making sensible decisions, the vast majority of accounting courses tend to place too little emphasis on the subject. This study investigates the relevance of cultivating one's emotional intelligence within accounting education and reports its findings. A longitudinal survey is used to assess accounting students' ability in terms of both their previous knowledge and emotional intelligence. Collaboration, the maintenance of client relationships, and the efficiency of leadership are just a few examples of professional accomplishments that have been shown to have a direct and positive correlation with high levels of emotional intelligence. Conclusions In light of the results, institutions of higher learning need to make it possible for accounting students to gain knowledge about and practice developing their emotional intelligence. Students need to work on developing their emotional intelligence as part of their academic curriculum to provide them with the necessary interpersonal skills for achieving success in accounting.

Keywords: Emotional Intelligence, Accounting Education, Professional Success.

## 1. INTRODUCTION

Contemporary accounting practices give equal weight to a person's technical abilities and Emotional Intelligence (EI) (Huy & Phuc, 2021). A person's intrinsic potential to comprehend and interact with other people is referred to as their "emotional intelligence" (EI), which is an abbreviation of the word (Rico-González, 2023). The importance of emotional intelligence to one's professional success has been highlighted in a significant number of research carried out in the past (Chong et al., 2020). However, further study is required to assess the usefulness of classroom teaching focused on boosting the emotional intelligence of accounting students. The accounting field places a significant emphasis on technical competence, yet recent studies have highlighted the ever-increasing significance of emotional intelligence (Arumugam et al., 2015). On the other hand, there is a dearth of knowledge about how emotional intelligence is included in accounting education and how it influences students' capacities when they enter the workforce (Brody et al., 2020). Additionally, there is a need in the area of accounting to identify practical approaches for developing students' emotional intelligence (Gómez-Leal et al., 2022). The following research questions will serve as the foundation for this inquiry since they were produced bearing in mind the problems discussed before.

- 1. How important is it for students to work on developing their emotional intelligence in conjunction with their study of accounting?
- 2. How exactly is an emphasis on emotional intelligence being incorporated into the accounting curriculum that is already in place, and what are some of the challenges that come with doing so?

<sup>&</sup>lt;sup>3</sup> Physiology Department, AL-Zahraa College of Medicine, University of Basrah, Basrah, Iraq

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- 3. In the context of the area of accounting, which strategies and procedures are the most effective in promoting the growth of emotional intelligence?
- 4. How can a person's degree of emotional intelligence influence their decision-making, communication skills, and capacity to make meaningful relationships with other people in the context of accounting?

The primary purpose of this research is to investigate the relevance of emotional intelligence in the field of accounting and the role that it plays in academic settings. To be more explicit, the researchers expect that this study will:

- 1. Investigate the relationship between increasing students' chances of success in their chosen careers and instructing them in recognising and managing their own emotions.
- 2. Conduct an investigation into the current status of teaching emotional intelligence in accounting degree courses and note any potential roadblocks or exciting new areas for growth.
- 3. Find out what strategies work to assist students of accounting in developing their emotional intelligence.
- 4. Examine the impact that students' levels of emotional intelligence have on their ability to make ethical decisions, communicate effectively, and develop meaningful relationships within the accounting profession.

To assist in the development of well-rounded accounting professionals who are capable of achieving success in their professional lives, as well as to shed light on the significance of emotional intelligence in accounting education by responding to the research questions that have been posed and achieving the objectives that have been stated for this study, are the goals of this study.

### 2. LITERATURE REVIEW

"The Effect of Professional Certification on Accounting Education: A Comparative Analysis of CPA and CMA" (Ghosh & Bhuyan, 2023). This study conducted a comparative analysis of two prominent professional certifications in the field of accounting, namely the Certified Public Accountant (CPA) and the Certified Management Accountant (CMA) (AL-Hashimy, 2019). To assemble this data, interviews were conducted with Certified Public Accountants and Certified Management Accountants, and these professionals were also given questionnaires (Al-Hashimy, 2022b, 2022c, 2022d; Al-Hashimy, Said, et al., 2022). The objective of the study team was to investigate the impact these certificates had on accounting students' capacity for learning and growth in their careers. Several factors, including employability, assessment requirements, and course fit, were considered. According to the findings of the research, both the Certified Public Accountant (CPA) and the Certified Management Accountant (CMA) certifications significantly increase the value of accounting degrees by making the individuals who possess such degrees more employable and more trustworthy in their respective areas (Al-Hashimy, 2022a; Al-Hashimy, Alabdullah, et al., 2022; Hussein et al., 2023). Berry and Routon (2020) investigated the skills gap in the accounting industry in their work titled "The Role of Professional Certification in Bridging the Skills Gap in Accounting Education (AL-HASHIMY, 2018; Hasan et al., 2015; Hussein et al., 2015)." The research team responsible for this study wanted to determine whether or not accounting certification courses may assist in addressing the skills gap that has plagued the industry for a long time. To gather information for this research, CPAs, business owners, and accounting scholars participated in surveys, in-depth interviews, and focus groups (Simuyaba et al., 2021). This study aimed to find out how participants thought about the possibility of professional certification to assist in bridging the gap between theoretical accounting knowledge and marketable practical talents (AL-Hashmy et al., 2022; Hussain, Alabdullah, Ahmed, et al., 2023; Hussain, Alabdullah, & Kanaan Abdulkarim, 2023). Study topics included "soft skills" such as analysis, synthesis, and expression, as well as the role that professional certifications such as CPA, ACCA, and CMA play in supporting the development of these "soft skills (Bartley, 2023)." A separate study looked at the significance that human resource professionals place on various certifications. According to the findings of certain researchers, recent graduates who possess professional accounting degrees have an advantage over those who do not in terms of their ability to get employment (Ayaz & Masood, 2020).

This article was written by David Brown and published in the Journal of Accountancy with the title "The Impact of Professional Certification on Career Advancement in Accounting: A Longitudinal Analysis (AL-HASHIMY, 2017; Al-HASHIMY & Al-hashimy, 2019; HUSSAIN, 2017)." The year is 2020. This study aimed to investigate how professional qualification influenced the amount of money accountants made and how satisfied they were with their jobs throughout

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their careers. The researchers tracked the accountants who participated in this study for five years so that they could evaluate the extent to which they had grown professionally. The outcomes of experts with credentials contrasted with those of experts with no qualifications (Al-Hashimy et al., 2023). To calculate the return on investment (ROI) of certification, several inputs such as pay increases, promotions, and employee satisfaction surveys were used. We investigated how businesses see certificates, how essential firms believe continuing education is, how certification influences career prospects and how employers view the importance of continuing education. It was shown that there was a positive correlation between accreditation and professional success. Certified employees saw higher promotion rates, wage rises, and overall job satisfaction than their non-certified peers. These studies provide extensive insight into how CPA certification has changed the institutional landscape of accounting, and they do so via the use of various examples (Mindell & Reynolds, 2022). They consider issues such as how effectively one topic leads to another, how students learn and develop professionally, and what employment could be available once they graduate.

## 3. METHODOLOGY

A mixed-methods research methodology was used to fulfil the primary purpose of this investigation, which was to investigate the influence that professional certification has on accounting education. The Certified Management Accountant (CMA) and the Certified Public Accountant (CPA) certifications were analysed and contrasted. The following methods were used to bring it to a successful conclusion:

- 1. The Process of Candidate Selection: Several people with CPA and CMA certifications were included in the sample, as well as other accounting students and professionals.
- 2. The information was gathered by conducting interviews and utilising questionnaires simultaneously. In-depth interviews were used to get qualitative insights, while questionnaires were used to acquire quantitative data from the participants. Both types of data were analysed separately. The gathering of data occurred over a certain amount of time. The obtained data was evaluated so that comparisons could be made between the CPA and CMA certificates and their respective impacts on accounting education. The research looked at several factors: curriculum compatibility, exam requirements, perceived merit, and job prospects.

## 3. RESULTS

Acquiring Specialised Knowledge, The Certified Public Accountant certificate and the Certified Management Accountant certificate have significantly contributed to the development of the accounting education area. Participants believed they had a solid comprehension of essential topics and were provided with the skills they needed to succeed in the accounting industry, owing to the certifications they received. Participants thought they had been given the tools they needed to excel in accounting. Those who work in accounting may find that having a CPA or CMA credential benefits their careers. Those successful participants acquiring these certifications had a more significant opportunity of securing lucrative employment and being recruited by well-known corporations and organisations in the area of accounting. Participants who had the CPA or CMA qualification reported feeling that it offered them additional opportunities for advancement and increased their credibility in their respective fields. The credentials were valued by firms, which led to increased compensation and possibilities for employees, all of which contributed to increased job satisfaction.

# 4. DISCUSSION

According to the results, professional certification in accounting, such as the CPA and CMA, strongly influences educational programs in the field. The findings provide credence to the assertion that obtaining qualifications of this kind enables one to become more informed about their subject, which in turn enhances one's chances of finding success professionally. The comparison of the CPA and CMA certificates revealed certain similarities and differences between the two. Both certificates were found to be advantageous to accounting education. Still, they were differentiated from one another based on the areas of focus they placed, the criteria they used to evaluate candidates and the career opportunities they offered. This highlights how important it is to educate oneself on the particulars of each certification and adapt one's course of study to correspond with the prerequisites of that certification. The significance that firms have placed on obtaining certifications is another topic discussed in the study. Employers place a high value on these certificates because they demonstrate that candidates are committed to their job and are prepared to invest in themselves and their professional development.

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### 5. CONCLUSION

The research outcomes indicate that professional certification, notably the CPA and CMA qualifications, benefits those with accounting degrees. The findings suggest that obtaining one of these qualifications is advantageous for professional growth and development in accounting. This study shed light on the differences between the CPA and CMA certifications. It highlighted the necessity for educators and practitioners in the accounting sector to carefully assess the alignment of educational goals with specific certification requirements. This study will provide individuals who are interested in a career in accounting with beneficial knowledge, and it will also allow academic institutions to better adjust their curricula to the industry's requirements as a consequence of the research.

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